

# NEWS RELEASE

Kao Chemicals



Santiga, January 22<sup>nd</sup> 2025

## **Kao Chemicals Announces Strategic Distribution Agreement with ChemServ, Inc.**

Kao Chemicals is pleased to announce a new strategic distribution agreement with ChemServ, Inc., covering the Midwest region of the United States. This partnership will enable ChemServ, Inc. to distribute Kao's innovative and sustainable specialty surfactants within the Personal Care and Household, Industrial & Institutional (HI&I) business sectors.

Andrea Nagle, CEO of ChemServ, Inc., commented on the partnership: "We are excited to partner with Kao to offer our customers sustainable specialty surfactants along with new and innovative technologies in the Personal Care and HI&I industries. We look forward to partnering with a company looking to the future of their customers, in the same way we do."

Marc Bernat, Business Unit Manager for Personal Care and HI&I for Kao Chemicals, commented on the partnership: "Partnering with ChemServ, Inc. in the Midwest is the best approach to engage customers with Kao Chemicals products. Their customer orientation and strong technical knowledge will add significant value to our products and solutions."

ChemServ, Inc. will be covering the Midwest region of the United States, specifically the states of Minnesota, Wisconsin, Iowa, Nebraska, North Dakota, and South Dakota.

This agreement marks a significant step forward in providing Kao's sustainable and innovative chemical solutions to the Personal Care and HI&I industries in the United States.

For more information, please contact: [marketing@kao.es](mailto:marketing@kao.es)